

## LIFE INSURANCE NEEDS ANALYSIS

	Example	Your Situation
<b>EXPENSES</b>		
Immediate		
Funeral	\$6,000	_____
Final Expenses	\$2,000	_____
<i>Subtotal</i>	\$8,000	_____
1-9 Months		
Probate Expenses	\$2,000	_____
Estate Taxes		_____
Mortgage Pay-Off	\$50,000	_____
<i>Subtotal</i>	\$52,000	_____
Beyond 9 Months		
Emergency Fund	\$10,000	_____
College Funding	\$100,000	_____
<i>Subtotal</i>	\$110,000	_____
Lifetime Living Expenses		
Annual Living Expenses	\$60,000	_____
(from cash flow worksheet)		_____
Less Mortgage Payments	-\$12,000	_____
(if you pay it off)		_____
Less Spouse's Take-Home Pay	-\$20,000	_____
Less Social Security Benefits	-\$6,000	_____
<i>Subtotal</i>	\$22,000	_____
Multiplied By Number of Years Needed	x 18	x _____
<i>Subtotal</i>	\$396,000	_____
<b>TOTAL EXPENSES</b>	<b>\$566,000</b>	_____
<b>ASSETS (available for support of dependents)</b>		
Cash	\$10,000	_____
Investments	\$50,000	_____
Retirement Plans	\$50,000	_____
Life Insurance Already Owned	\$150,000	_____
Mortgage Insurance	\$50,000	_____
<b>TOTAL ASSETS</b>	<b>\$310,000</b>	_____
<b>INSURANCE NEEDS (expenses minus assets)</b>		
Total Expenses	\$566,000	_____
Minus Total Assets	-\$310,000	_____
<b>Total (additional insurance needed)</b>	<b>*\$256,000</b>	_____

\*This is not meant to be an exact number, for the number will change each year. For our worksheet we assumed a family of four, major wage earner was the father and spouse worked part time. They want to send their kids to college and pay off the mortgage if something should happen to one of them. You will need to do this for each individual. To be accurate you will need to find out from Social Security what your survivor benefits will be. [www.socialsecurity.gov](http://www.socialsecurity.gov) or 800-772-1213.